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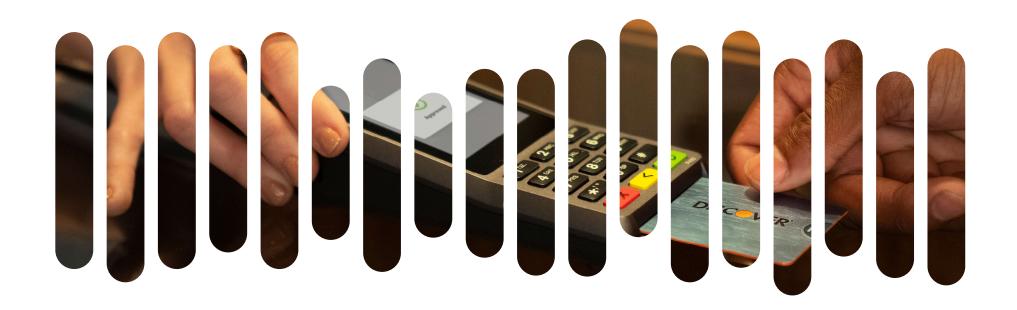
Julian Moorer
Global Fraud Risk Investigator
Transaction Risk, Discover® Global Network

April, 2025



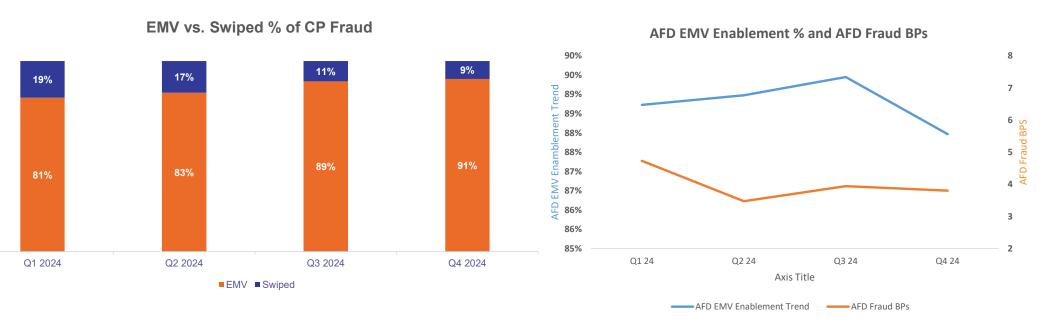
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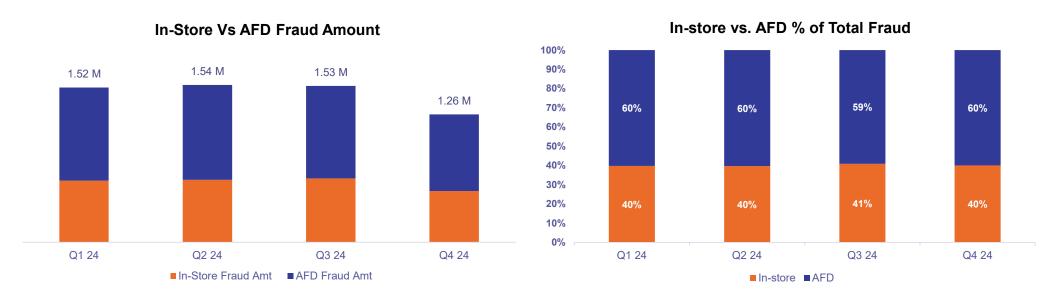


EMV vs Swiped





Source: Discover Global Network Analytics - GNA



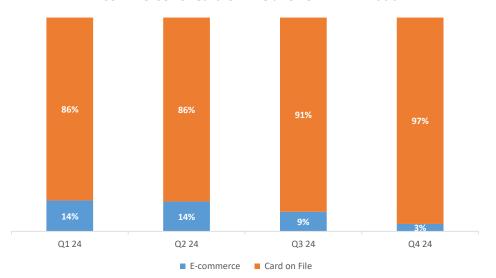
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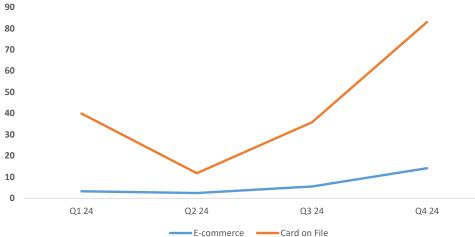








E-commerce vs. Card on File AFD Fraud BPs



Source: Discover Global Network Analytics - GNA



1. Texas The Lone Star State





2. Illinois-The Land of Lincoln





3. Maryland The Old Line State





48. Wyoming

49. Montana

50. Vermont





What is Discover® Enhanced Decisioning?



Enhanced Decisioning allows merchants to share customer checkout data with issuers real-time during authorization for Card-Not-Present Transactions (CNP) transactions.





Issuers use the data to make a more informed decision to approve or decline a transaction.

Result



Consumer

Able to complete purchase reduced possibility of false decline



Merchant

Reduces possibility of risky transactions are blocked and increases approval of valid transactions



Issuer

Increases genuine transaction approval leading to reduced disputes

Who can use Enhanced Decisioning?

Merchants, Acquirers, and Fraud Service Providers are eligible to enroll

- Discover® Card is the only issuer participating
- Broader portfolio of acquirers who have enabled DED
- Additional Discover Network issuers can enroll once they certify to receive the additional data fields
- Diners Club® issuers are currently out of scope
- Applicable to card-not-present transactions only





Benefits to Merchants and **Acquirers**



Reduced Friction

• Smoother checkout experience with less friction for customers



Increased Revenue

- Higher approval rates
- Lower fraud related false declines



Faster Implementation

- Leverages existing DGN authorization infrastructure or easy to implement API
- No cost to participate
- Merchants do not need to collect new data





Account Data Compromise Trends& Best Practices



Data Breaches at Petroleum Merchants

- Third Party Service Provider vulnerabilities
- Ransomware Attacks on Companies and Critical Infrastructure



Data Breach Prevention and Preparedness

- Restrict Inbound / Outbound Traffic
- Train Staff to Identify Malicious Emails, Phishing & Smishing
- Restrict Access to Personal Email and Websites/Internet
- ✓ Implement Strong Vulnerability and Patch Management
- Ensure Compliance with PCI DSS 4.0
- Multi-Factor Authentication (MFA)

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Have an Incident Response Plan and Practice It



Common Attack Vectors Include:

Phishing

Access Control

✓ Lack of segmentation

- Malicious Uploads
- Critical Vulnerability Contagion from Third-Party Providers



Skimmers

- Require Policy and Training for proper inspection and handling of skimmers

 Incentivize Policy for Frequent Pump Inspections
- CCTV and Log Retention and Review
- Notify Law Enforcement if Skimmer is Discovered



Recommendations and Best Practices



Continue to work towards 100% EMV enablement and track volume metrics



Be aware of liability scenarios and the necessary information required to win disputes



Monitor swiped fraud Chargebacks and focus efforts on high fraud locations



Work with Acquirers and Card Brands as volume shifts to Card Not Present payment options to ensure awareness of shift in volume



Identify and transmit proper POS Entry Mode (e.g. Wallet transactions)



Utilize a Fraud Service Provider if possible and implement layered security to your payment environment



Review Fraud Policies, Procedures and Incident Response Plan yearly at minimum



Ensure correct operating version is active on ALL EMV enabled terminals

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Contact Information

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