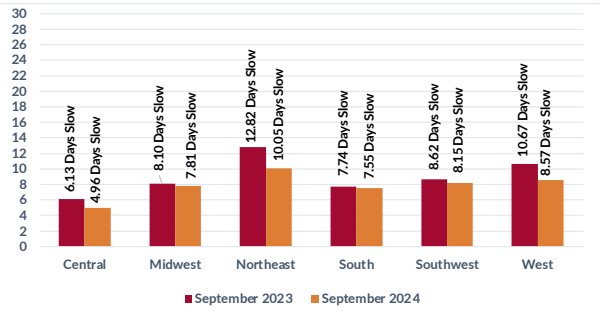## USA DATA ON NON TOP 100 INDEPENDENT RETAILERS
Credit Balances are offset for Adjusted Receivable Balances.
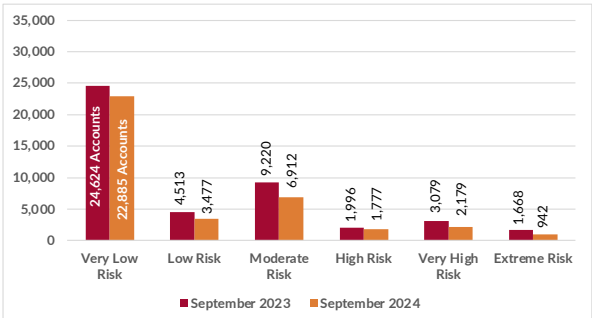tIndividual chart data is based on 50,000—60,000 accounts.

1 DOLLAR WEIGHTED DAYS SLOW BY REGION
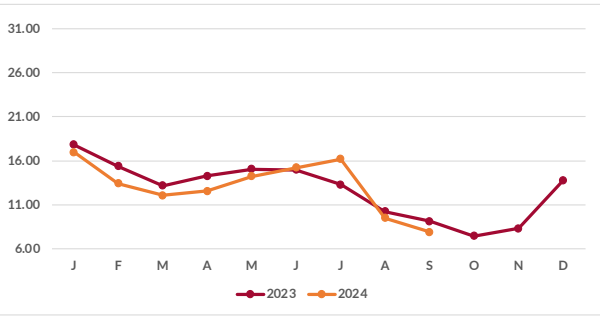Receivable balances accumulated by each aging bucket, weighed by its average age and divided by the total receivables.

Central: 6.13 Days Slow / 4.96 Days Slow
Midwest: 8.10 Days Slow / 7.81 Days Slow
Northeast: 12.82 Days Slow / 10.05 Days Slow
South: 7.74 Days Slow / 7.55 Days Slow
Southwest: 8.62 Days Slow / 8.15 Days Slow
West: 10.67 Days Slow / 8.57 Days Slow

■ September 2023 ■ September 2024

2 NUMBER OF ACCOUNTS BY RISK CATEGORY
Number of accounts scored in each risk category comparing September 2023 and September 2024.

Very Low Risk: 24,624 Accounts / 22,885 Accounts
Low Risk: 4,513 / 3,477
Moderate Risk: 9,220 / 6,912
High Risk: 1,996 / 1,777
Very High Risk: 3,079 / 2,179
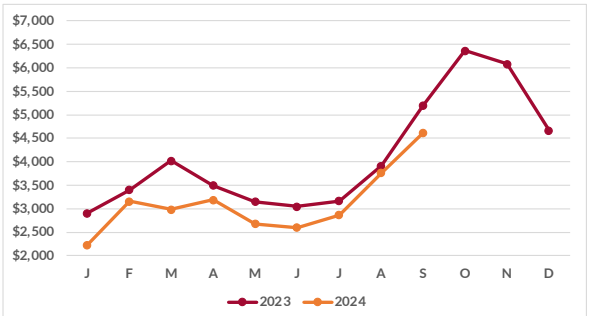Extreme Risk: 1,668 / 942

■ September 2023 ■ September 2024

3 AVERAGE DAYS SLOW BY MONTH
Receivable balances accumulated by each aging bucket, weighed by its average age and divided by the total.
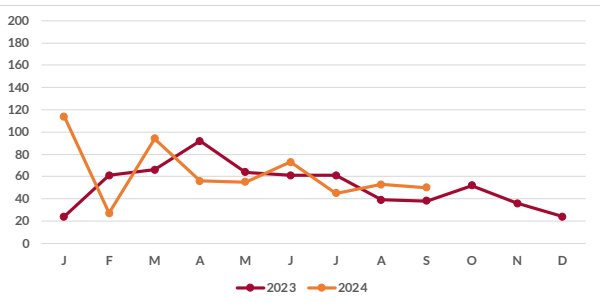

■ 2023 ■ 2024

4 AVERAGE RECEIVABLES BY MONTH
Monthly receivables balances divided by the number of accounts that had receivables balances in that month.

■ 2023 ■ 2024

5 MONTHLY COLLECTION PLACEMENTS
The Number of PFC Flashes entered each month in 2023 and 2024

■ 2023 ■ 2024

6 TOTAL DOLLARS DUE BY REGION
Receivable balances accumulated for each region to show YOY data for September.

Central: $52,167,639 / $45,264,062
Midwest: $15,057,482 / $12,164,400
Northeast: $48,925,482 / $44,551,990
South: $66,331,428 / $60,347,028
Southwest: $26,322,154 / $23,451,910
West: $40,429,257 / $35,467,318

■ September 2023 ■ September 2024