## GAIN BY THE NUMBERS

## TOP 100 RETAILERS

Credit Balances are offset for Adjusted Receivable Balances. Individual chart data is based on 33 accounts.

## DOLLAR WEIGHTED DAYS SLOW BY REGION

1
Receivable balances accumulated by each aging
bucket, weighed by its average age and divided by the total receivables.


## AVERAGE DAYS SLOW BY MONTH

3 Receivable balances accumulated by each aging bucket, weighed by its average age and divided by the total.


## KEYYEARLY RECEIVABLE TRENDS

5
Trend of Current Receivables Compared to Trend of
> Than 60 Days Past Due.

—AR Over 60 Days Past Due2022 $\because$ Current AR 2022

- AR Over 60 Days Past Due 2023 ? 2023

Number of accounts scored in each risk category comparing December 2022 and December 2023.


## AVERAGE RECEIVABLES BY MONTH

4
 accounts that had receivables balances in that month.


## TOTAL DOLLARS DUE BY REGION

Receivable balances accumulated for each region to show YOY data for December.


