NCCA BY THE NUMBERS | DECEMBER '18-'20

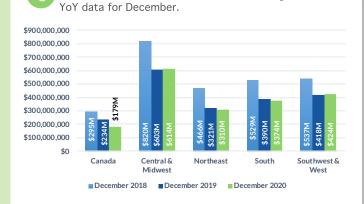


West

Domestic Customers who each have a balance under \$1.5 million (46,703 Customers)

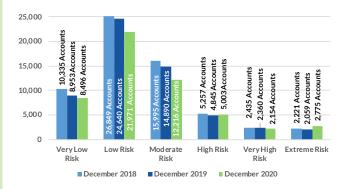
Total Due Domestic December 2020: \$1,903M

TOTAL RECEIVABLE DOLLARS BY REGION
Receivable balances accumulated for each region to show



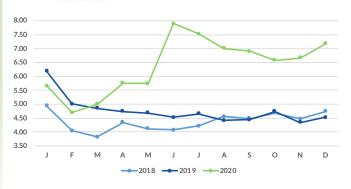
PROJECTED PAYMENT RISK

of Accts scored in each ABC-NET30SCORE (Speed Of Payment) Risk Category Comparing December 2018, 2019 and 2020.



AVERAGE DAYS SLOW BY MONTH

Receivable balances accumulated by each aging bucket, weighed by its average age and divided by the total receivables.



Domestic Customers who each have a balance over \$1.5 million (3,007 Customers)

Total Due Domestic December 2020: \$7,193M

TOTAL RECEIVABLE DOLLARS BY REGION

Receivable balances accumulated for each region to show YoY data for December.

\$4,500,000,000
\$4,000,000,000
\$3,500,000,000
\$2,500,000,000
\$2,500,000,000
\$1,500,000,000
\$1,500,000,000
\$51,500,000,000
\$500,000,000
\$50,000,000
\$0
\$0

Canada Central & Northeast South Southwest &

PROJECTED PAYMENT RISK

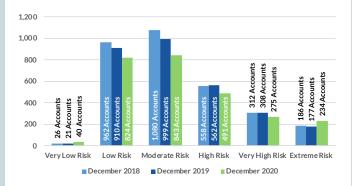
December 2018

Midwest

of Accts scored in each ABC-NET30SCORE (Speed Of Payment) Risk Category Comparing December 2018, 2019 and 2020.

■ December 2019

December 2020



AVERAGE DAYS SLOW BY MONTH

Receivable balances accumulated by each aging bucket, weighed by its average age and divided by the total receivables.

